



ULSTER HALL

**PRICING POLICY DRAFT
1 April 2013 - 31 MARCH 2014**

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ALL CHARGES ARE EXCLUSIVE OF VAT (UNDER REVIEW)

MAIN HALL	Mon-Thurs	Mon-Thurs	Fri-Sun	Fri-Sun
	2 Session	3 Session	2 Sessions	3 Sessions
Category A				
Entertainment Commercial Events (see note 11)	£ 1,800	£ 2,250	£ 2,000	£ 2,500
Commercial Events, Business Hires, (100%)			£2,040	£2,550
Category B				
Charity and frequent use by commercial promoter (A-20%)	£1,450	£1,800	£1,600	£2,000
Business Hire Association and Charity discount rate			£1,632	£2,040
Category C				
Education / community(B-30%)	£1,300	£1,600	£1,400	£1,750
Category D				
Rig/rehearse rate all users (A-50%)	£1,000	£1,250	£1,000	£1,250
Business Hire set-up rate			£ 1,020	£ 1,275
Gala Dinner Package (note 11)				£3,650

MISCELLANEOUS CHARGES

1. Extra Charge for Standing Concert
(All Categories)

£600

ROOM HIRE

Where available, individual rooms may be hired for rehearsals, conferences, talks, presentations, exhibitions, etc.

Name of Room

Meeting Rooms 1-3

Per Full day (12 hours)

£250

Per part day (8 hours)

£200

Per half day (4 hours)

£120

The Group

Hire of Group:

Per day (8 hours)

£550

Per half day (4 hours)

£300

EQUIPMENT HIRE

(Per Concert)

NOTES:

- Note 1 **Sessions are 09:00 to 13:00; 14:00 to 18:00; 19:00 to 23:00.**
- Note 2 First 1.5 hours of get out are included in the basic rate of hire.
- Note 3 Events are not permitted to continue after 23:00 without written permission from the Manager.
- Note 4 Additional usage surcharge for each full or part hour: £300
- Note 5 Main Hall hire charges include the use of Dressing Rooms as available.
- Note 6 Standard Box Office Commission charged on ticket sales at 10%.
Multi-concert rates are as follows:
Up to 5 events - 10%
From 6 to 10 - 7.5%
From 11 to 19 - 6%
20 events and over - 5%
- Note 7 Ticket Printing - 21p per ticket.
- Note 8 Performing Rights Society charges - at the appropriate rate will be applied to box office receipts.
- Note 9 Merchandise and/or programmes sold by Ulster Hall staff are subject to a 25% plus VAT commission charge.
- Note 10 Merchandise may be sold by or on behalf of artistes at the Ulster Hall subject to payment of a facility fee. The fee is charged according to the size of audience, as follows:
- | | |
|-----------|---------------|
| Up to 500 | £100 plus VAT |
| Over 500 | £200 plus VAT |
- Note 11 Gala Dinner Rate includes seat removal and return, tables, chairs, linen. Basic provision sound (1 mic, 1 lectern) and lights (colour wash stage). Use of Group as private reception area. Use of 3 dressing rooms.
- Note 12 Grand Hall business hire fee includes lectern, PA system and 3 mics, white overhead and front of stage lighting and 1 technician for set-up and operation.
- Note 13 Gala Dinner rate includes seat removal and return, tables, chairs. Two lecterns, PA system with use of 4 wired mics, white overhead and front stage lighting and 1 technician for set-up and operation. Use of Group as private reception area. Use of 3 dressing rooms.